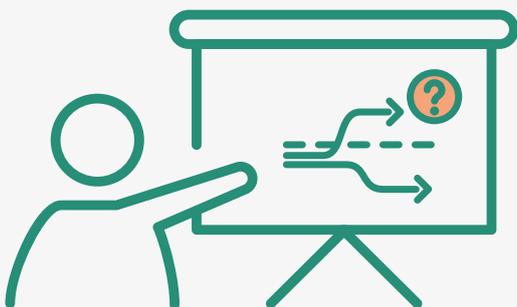


FREE IOT OFFERING

YOUR FIRST STEP BEFORE COMMITTING TO A POC

A NO STRINGS ATTACHED **1 DAY WORKSHOP**

Having a connected network of machines and devices holds an enormous potential for automating processes and saving costs. Once this connection is achieved, the access to the gathered data could give companies valuable insights about their products, opening the door for enhancing their current offering and for starting to explore new business models.



But a lot of businesses still feel like they're looking for Waldo when looking into IoT. How to start and is there a clear return on the investment? These are the questions that make companies hesitate when taking the first steps into IoT.

We believe that starting an IoT project needs a comprehensive self-assessment of your business. To be able to do that, first of all, we'll help you understand what you should expect from such a project and where should you look for its value.

What's the catch?

WORKSHOP SCOPE

During the one-day workshop, we plan to talk about and show you the most important aspects of an IoT project and what to consider when you start.

After the workshop, you should have an idea about the most important questions to be answered, what people to involve into the IoT project and how a potential PoC could look like.

Will we do some real work?

WORKSHOP AGENDA

Yes. We'll sit with you and discuss your potential project by looking at IoT from different angles.

We plan to:

- Explain IoT with some real life samples
- Show you how to advance in IoT along the maturity model
- Help you understand the business impact of the connected things
- Find the answer to who are the stakeholders in an IoT project (Organisational Topic)
- Identify which things to connect in your enterprise and how to connect them (Architecture & Technology Topic)
- Establish how your PoC could look and what would your IoT timeline and roadmap be

OUR ROLE

We'll guide you through the workshop with our expertise in building IoT solutions. We will bring the most important questions to the table and tailor the answers to your context and needs.



YOUR PART

The important thing to acknowledge is that you know your business better than anyone. Bring this expertise along with a multidisciplinary team made up of the business and technical people, production and maintenance experts and so on. Your knowledge paired with our IoT expertise will ensure all types of questions are answered and that your organisation becomes more prepared for an IoT project.

What's in it for you?

DELIVERABLES

The workshop will conclude with a summary regarding the joint discussion, creating a comprehensive picture of why, how and what should be done within your organisation to make you feel ready for an IoT project. You'll know how your IoT project will look like according to our IoT maturity model and how it will impact your business and organisation. Also, a high-level architecture and timeline for starting an IoT PoC will give you a clear view on how you can make your entry in IoT.

Get in touch

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